



Barron Wood Distribution Limited

UK & European Road Haulage Specialists

We are a rapidly growing, successful transport company providing exceptional service to customers from all industry sectors in the UK and throughout Europe.

Our History & Values

We are a family run business formed in 1993 with our roots in West Lancashire. Originally transporting produce from local farms to markets in Yorkshire and southern England, we quickly expanded into the general haulage sector servicing a variety of manufacturing and distribution clients out of the north west of England. As our company's reputation for reliability and competitiveness spread, so did our operations and customer base. Now operating across the UK and Europe, we continue to experience rapid growth based on our commitment to provide reliable and cost effective transport.

Throughout the company's development, we have remained true to our family values, honesty and integrity being at the core of everything we do.



Our Structure & Resources

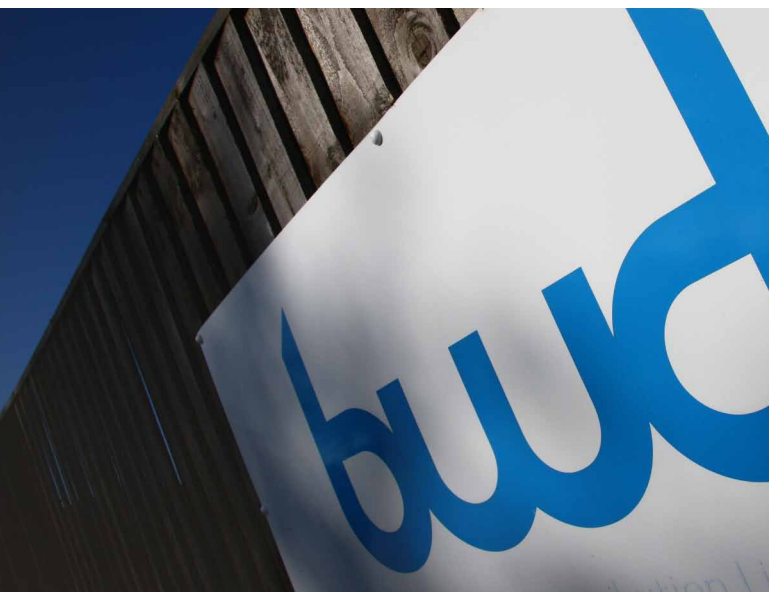
Our unique structure provides access to one of the largest transport networks in Europe, giving Barron Wood the resources to meet the most demanding of transport challenges. With a dedicated fleet of over 150 vehicles supported by a pan European network providing access to over 2,500 vehicles on a daily basis, Barron Wood can offer significant scale, flexibility and responsiveness to its customers. Traffic is controlled through our two depots in Preston and Glasgow, with each customer allocated a dedicated traffic operator to manage their consignment from point of order to final delivery. Our highly experienced admin and accounts teams are based in our head office in Preston, and manage all aspects of the post-delivery process, ensuring compliance to customers' proof of delivery and invoicing procedures.

Our People

Our greatest resource is our people – their enthusiasm, professionalism and humour are the lifeblood of our business. They take immense pride in building long-term relationships with our customers through listening to and understanding their needs so we can help them deliver on their promises to their customers. Every team member is empowered to make decisions to ensure customer expectations are met and hopefully exceeded.

Our Scale

- Annual revenues of £40,000,000
- Over 4,000,000 pallets handled each year
- 170,000 consignments delivered per year
- Network of 2,500 vehicles across Europe
- Servicing 750 customers
- Moving 650 loads per day
- 150 vehicle fleet
- Employing 100 people
- Established over 20 years
- Operations team conversant in 10 European languages
- 2 strategically located depots



Incredibly Flexible

With our flexible asset base and pan-European network, we can divert resources to where you need them anywhere within Europe, whether moving a single pallet or providing a fleet of vehicles for bulk movements, we can flex to your needs.

Scalability

We work with small, local businesses with infrequent requirements through to multi-national corporations moving hundreds of consignments a day – our structure can adapt to any scale of operation you may have.

Ultra Responsive

Our 24 hour team is available 7 days a week to respond to your requirements, keeping the tradition of great customer service upon which the company has been built.

Low Cost

The benefits of our low operating costs and central overheads are passed on to our customers, ensuring highly competitive rates 52 weeks a year.

Flexible, Low Cost Services

We provide a wide range of services for both UK domestic transport and European import and export road freight. From a single pallet to a full trailer load, our mixed fleet of tautliners, box vans, flat trailers and rigid vehicles can accommodate most requirements, including temperature controlled trailers and haz-chem equipped vehicles.

UK Transport

- Full & part load distribution
- Traction services
- Dedicated fleet operations
- Groupage & small consignments
- Marine insurance

European Services

- FTL, LTL & groupage services
- Express services
- ADR/ hazardous consignments
- Temperature controlled
- Customs clearance

Specialist Distribution Services

- Exhibition transport
- Project transport
- Abnormal & specialist loads



Your UK Transport Requirements Covered

Our unrivalled UK transport network provides complete coverage across all areas of the UK, from a single pallet delivery to a 28.5 tonne load.

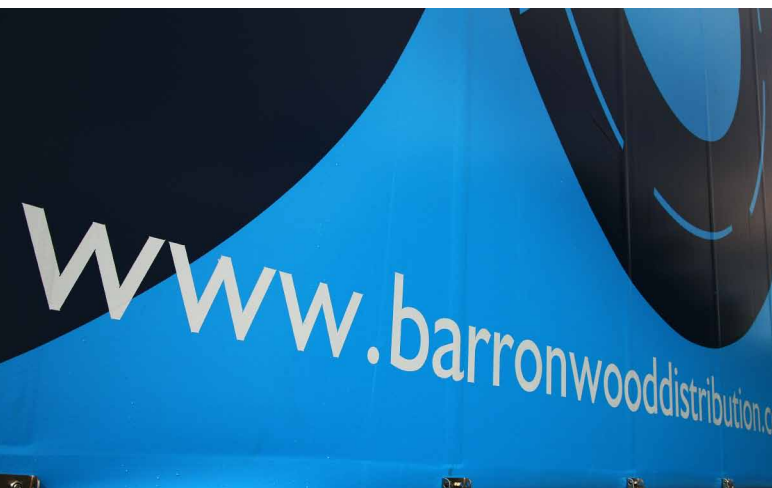
Full & Part Load Distribution

We move over 500 loads per day throughout the UK, utilising our own vehicle fleet and through partnerships with other trusted haulage providers, enabling us to service all geographic areas of the UK and Eire including Northern Ireland and offshore islands.

Our customers benefit from the synergies in our network which allows us to move their goods on a one way basis at the most competitive rates. As our network is a truly national solution we do not need to charge premium 'outbound' rates like many regionally focused operators.

Our customers also benefit from our collaborative approach, enabling sharing of vehicle space with other customers' goods on a pay per use basis.

All our pricing is transparent and based on a transactional model so customers only pay for the capacity they use and we take responsibility for driving the efficiencies of our fleet and network.



Traction Services

We provide traction only services on a shift or trip basis, utilising our trailers or where preferred our customers' trailers. This provision can be on a contractual or 'spot hire' basis to complement in-house operations or to support seasonal peaks and can be made available at short notice (less than 6 hours for most areas of the UK) to cover day or night time duties 7 days a week. Our customers benefit from ultimate flexibility with the ability to utilise this resource as they see fit.

Dedicated Fleet Operations

For customers requiring a dedicated solution we can base fleet at any location within the UK on a temporary or permanent basis. Fleet operations can either be managed through one of our shared-user planning centres or directly from the customer's own location to suit individual requirements.

Unlike many of our competitors offering dedicated asset solutions we are very flexible in our commercial approach and will work with our customers to find collaborative opportunities to fully utilise vehicles and minimise costs to the customer.

Groupage & Small Consignments

We can provide cost effective movement of smaller consignments, typically 1 to 6 pallets, on our shared-user service. For time critical, high value or confidential consignments we can provide a door-to-door express service avoiding the need for any secondary handling or trans-shipment of customers' freight.

Your International Partner for Europe

Our extensive transport network spans Europe enabling customers to reach markets in all regions & countries, controlled & managed through a single point of contact in the UK.

We have a highly experienced team with regional specialists covering all principle European markets and fluent in all major European languages. Our in depth knowledge of all aspects of EC regulations and local country laws and customs ensures your freight is expertly managed from collection to final delivery.

We manage import, export and cross-country movements in the following regions:

- Benelux (BE, NL, LU)
- Mediterranean countries (FR, ES, PT, IT)
- Central & eastern Europe (DE, AT, CH, PL, HU, CZ, RO, SK, HR)
- Nordic (SE, NO, DK, FI)
- Balkans (GR, TR, BG, BA, RS, SI)
- Baltic states (LT, LV, EE)
- Russia & C.I.S. countries



Our comprehensive range of services include:

- FTL, LTL & groupage services
- 1 loading metre up to a full trailer load
- Daily groupage departures to all EC markets
- Minimum twice weekly groupage service to non-EU locations
- LTL & FTL collection & delivery from anywhere within Europe seven days per week
- Tautliner, tilt, box van and flat trailers, including mega trailers & road trains
- Temperature controlled (frozen, chill & produce) or hazardous goods
- Express delivery services – door-to-door service for urgent consignments up to 2,500kgs.
- Customs clearance
- Cargo insurance
- Project & Exhibition transport
- Abnormal loads & out of gauge cargo

Keeping the Wheels of Industry Turning...

Barron Wood Distribution works across all industry sectors providing low cost, reliable transport solutions to a range of businesses, from small, independent companies to global brands.

Retail Distribution

We work with several leading UK and European grocery and FMCG retailers providing primary and secondary transport on a one way and traction basis. Typically such customers work to very short lead times requiring resource to be made available at a few hours' notice, with significant volume fluctuations experienced depending on consumer purchasing patterns.

Consumer Goods, Food & Drink

This sector accounts for a significant proportion of the traffic we move. Working for a large number of blue-chip manufacturers, delivering product into the retail supply chain, this work demands high levels of accuracy and adherence to strict time schedules. We also have significant experience moving beers, wines and spirits for both on-trade and retail customers, and can provide both box vans and tracked vehicles for additional security.

Paper, Print & Packaging

From movement of paper reels from the paper mill to delivery of printed magazines to wholesalers, we are involved at all stages of the supply chain and have experience managing the critical deadlines associated with this sector. We can provide vehicles with specialist floors for moving paper reels and high cube trailers for lightweight packaging materials.

Construction & Building Products

The seasonality of the construction industry requires the ability to flex our capacity according to customer demand. The safety of our operations is paramount for our customers in this sector, where adherence to the highest industry safety standards is a pre-requisite. For certain customers we provide vehicles with mechanical offload equipment and specialist vehicles for abnormal or oversize loads.

Industrial & Engineering

We move a range of finished goods, parts and components, often delivering into manufacturing sites working to JIT principles or co-ordinating deliveries with project teams and contractors on site. Some goods need to be moved under ADR convention, using drivers trained in dangerous goods procedures and haz-chem equipped vehicles.

Recycled & Waste Materials

Working to UK Environment Agency standards, we have experienced significant growth in this sector over recent years as awareness of the environmental agenda has increased. We move palletised, baled and loose loaded inert waste products (plastic, paper and metals) on a variety of trailer types, including bulkers and walking floor trailers.



